



**adroit**  
Engineering Construction



# COMPANY PROFILE

We're committed to Quality Construction



## WHO WE ARE

We believe a successful project is more than just great job site performance. It is also about the trust we establish and the positive experience we create with our clients, architects, subcontractors and suppliers. This allows us to approach even the most complex projects with confidence, commitment, and understanding.

## MISSION STATEMENT

Adroit Engineering Construction aspires to be the industry's first choice by offering high-quality construction services, among other things. To provide efficient and effective project and construction management services that meet or exceed our clients' expectations while also achieving our shareholders' and workers' objectives and aspirations.

## VISION STATEMENT

To establish a legacy of excellence by becoming the builder of choice for value-conscious clients and high-performing employees



## **OUR SERVICES**

General Construction Works  
General Building Works  
General Construction Works

## **CIVIL WORKS**

Billboard Design & installation  
Drainage design and construction  
Road maintenance  
General Surveying

## **GREEN ENERGY**

Solar Energy  
On-Site Renewable Energy  
Production

## **IN HOUSE CLIENT CONSULTANCY**

SERVICES (TO OWNERS,  
Designers or Contractors)  
Value Engineering / Design Review  
Cost Analysis and Estimation  
Procurement  
Troubleshooting (related to a project problem)

## **MANAGEMENT**

Project Management  
Construction Management  
Design Management  
Client Representation



## **DELIVERY METHODS**

Adroit Limited is Versed and Offers a Wide Variety of Delivery Methods for  
Your Project.

General Contracting / Construction Management at Risk  
Construction Management Agency  
Design-Build  
Design-Bid-Build

## **LEAN CONSTRUCTION**

It's in our name: Adroit Limited is dedicated to environmentally responsible  
construction.

This is accomplished by implementing environmentally friendly methods  
into both the administrative and construction aspects of the organization.

We contribute to sustainability in a variety of ways, from recycling on the  
job site to driving an alternative fuel vehicle.

Adroit Limited collaborates with its clients to incorporate cost-effective  
green techniques that benefit the owner over the building's life cycle cost  
while also helping future generations.

## **SERVICE DEDICATION**

Adroit Limited provides a comprehensive set of project and construction management services.

We impart this know-how to our Clients, providing an effective no-nonsense approach in achieving their projects in terms of Cost, Quality, Time, and Safety, based on our substantial expertise as General Contractors with an intricate knowledge of the market and our enthusiasm for the construction industry. All elements of the construction process, from pre-design to completion, are covered by our services.

- In terms of adding value to your project, we are a proud leader.
- We place a premium on cost-effectiveness and on completing projects on schedule.
- Building Lasting relationships through Reliable performance, quality workmanship and skilled executions
- We believe through our Adroit will become your preferred contractor
- From concept to Creations, We're Committed to quality Construction
- We are confident that Adroit Limited will become your preferred contractor due to our comprehensive range of construction services and the strength of our fundamental values.

## **SAFETY**

Company-wide, Written Safety Program

Job Specific Safety Programs

Weekly Job Site Safety Meetings

Drug Testing

Subcontractor Compliance with AECO Safety Requirements

## PROJECT MANAGEMENT

We work as an extension of the Owners' organization, managing the various phases of the project.

We determine the procedure for appointing an Architect/Engineer to create the design and a Main Contractor to complete the construction based on the project requirements.

We define the strategy and oversee the A/E and Main Contractor's activities throughout the project, from pre-construction to completion, and we serve as the Owner's single point of contact.





## **CONSTRUCTION MANAGEMENT**

We assume complete project management, removing the requirement for a Main Contractor and his margin, which is significantly larger than the Construction Management cost.

We are in charge of managing and coordinating the project, which is broken down into many trade packages.

This option offers the Owner a "Construction Arm," allowing him to save money and have more control over cost, time, and quality. It also enables 'Fast-Tracking' projects, which allow construction to begin before the design is completely finished.

## **DESIGN MANAGEMENT**

We guide the Owner through the design process, assisting him in finding the right Architect and speciality Engineers (Structural, Electrical, Mechanical, Other), managing and coordinating their activities and deliverables, and ensuring design coordination, construction compatibility, and efficiency through the various stages of the design process (Concept, Preliminary, Final through Tender Documents).

## **CLIENT REPRESENTATION**

We function as a point of contact between the Owner and the various stakeholders (Project Manager, A/E, Consultant, Contractor) and coordinate items that require his approval in a timely manner, providing him with advice to make the best decisions possible.

## **IN-HOUSE CLIENT CONSULTANCY SERVICES**

These services can be provided to Owners, Designers or Contractors:

Value Engineering (Design Review)

Cost Analysis and Estimation

Procurement

Claims Management

Troubleshooting

## **VALUE ENGINEERING (DESIGN REVIEW)**

We evaluate design choices, analyze all elements of the design, including systems and materials, and provide recommendations to achieve optimum value by assessing design possibilities, analyzing all aspects of the design, including systems and materials, to make it more efficient and less costly.

## **COST ANALYSIS AND ESTIMATION**

We assess the cost of a certain project.

This can be done at a financial level prior to design completion based on projected performance standards, or at a more precise level once the design is complete.

We can also give this service to a contractor that is bidding on a project.

## **PROCUREMENT**

For all of our Client's project procurement needs, we study the market, propose suppliers and subcontractors, issue Requests for Quotation, analyze proposals technically and commercially, and give recommendations to our Client.

We can also prepare the Purchase Order on our Client's behalf.



## **TROUBLESHOOTING**

For unique project concerns, we assess and make recommendations.

- Project start-up
- Project Organization review
- Issues related to Cost
- Issues related to Quality
- Issues related to Progress
- Issues related to Claims
- Issues related to Project Documents

## **CUSTOMER SERVICE**

At Adroit Limited, we start by developing trusting connections, and we earn trust by sharing our clients' vision and values.

## **OPEN COMMUNICATION**

To build long-lasting structures, relationships, and community involvement, we need to communicate openly with our clients.

## OUR LEADERSHIP TEAM

Meet. Mr Peter Kanema ( Managing Director )

### Education

B. Architecture, Information and Communication University (ICU)

MEng. Construction Management, University of Zambia (final year )

Experience (with over 8 years in the construction industry)

Client: Millennium Challenge Account Zambia (MCAZ) & Millennium Challenge Corporation {(MCC) funder}

Project Title: CP7 & CP8 contract package Bombay Drainage Project (LWSSD) US\$ 32 million

Project description: CP7 & CP8 Contract package of the drainage construction works and Rehabilitation of the Bombay drain and its tributaries, which runs approximately 30 kilometers across Lusaka. The construction works packages are part of the US\$355 million Lusaka Water Supply, Sanitation and Drainage (LWSSD).

Client: Millennium Project Completion Agency Zambia (MPCA-Z), former (MCAZ) Millennium Challenge Account Zambia

Project Title: CP3 Water and Sewer Reticulation in the Kamanga, Mtendere, Kaunda Square, and Chelston Areas. Cost US\$ 28 Million

Project description: CP3 and CP6 Contract Package. CP6- Contract package for Water Supply, Sanitation, and Reduction of Water Losses. CP3 Water and Sewer Reticulation in the Kamanga, Mtendere, Kaunda Square and Chelston Areas The implementation of the Lusaka Water Supply, Sanitation and Drainage (LWSSD)

Project Contract Package (CP) 3 completion works: Water and Sewer Reticulation in the Kamanga, Mtendere, Kaunda Square and Chelston Areas



# National Pension Scheme Authority

## COMPLIANCE CERTIFICATE

Issued to

**AECO - ADROIT ENGINEERING CONSTRUCTION  
LIMITED**  
LUSAKA



Issuing Authority

Employer Number 5555622  
This certificate is Valid up to 31st March 2023



Welcome to the e-Tendering Platform  
This is your registration information as at 27/01/2023:

<b>Supplier details</b>	
Organisation name	Adroit Engineering Construction Limited
Company Registration Number	120220026463
Tax Payer's Identification Number	2304335837
ZPPA Registration Number	49509
Company type	Local Company
Address	Plot No 9 Monkey Close Off Twinpalm Road Ibex Hill
Postal code	10101
City	Lusaka
Country	Zambia
Phone Number	260978408491
Shareholders	Mr Peter Kanema Mr Douglas Mupanga
CEEC category	Citizen Owned
Valid Until	27/01/2024

You have registered in accordance with the Tender Regulations (Public Procurement Act No 12 of 2008) of the laws of Zambia to supply Goods and Services to Public Institutions in the following categories:

**Areas of Interest**

- 22000000-Building and Construction Machinery and Accessories
- 72000000-Building and Construction and Maintenance Services
- 77000000-Environmental Services
- 81000000-Engineering and Research and Technology Based Services
- 83000000-Public Utilities and Public Sector Related Services

## General Tax Clearance Certificate

**TPIN:** 2304335837

**Jurisdiction:** ISMTO Lusaka Province

**Taxpayer Name:** ADROIT ENGINEERING CONSTRUCTION LIMITED  
**Physical Address:** PLOT NO. 9 MONKEY CLOSE OFF TWINPALM  
ROAD IBEX HILL LUSAKA MONKEY CLOSE  
OFF TWINPALM ROAD IBEX HILL LUSAKA  
Lusaka



**Province:** LUSAKA PROVINCE

**Date:** 06/03/2023

**Email:** AECOZAMBIA@GMAIL.COM

**Certificate Number:** 2312732141

**Contact Number:** 0978408491

Dear Sir/Madam

### RE: TAX CLEARANCE CERTIFICATE FOR ADROIT ENGINEERING CONSTRUCTION LIMITED - SECTION

This is to certify that ADROIT ENGINEERING CONSTRUCTION LIMITED trading as Adroit Engineering Construction Limited with TPIN 2304335837 is duly registered for tax purposes.

In addition, this tax clearance certificate has been issued to ADROIT ENGINEERING CONSTRUCTION LIMITED trading as Adroit Engineering Construction Limited pursuant to section 81 B of the Income Tax Act (CAP 323).

This certificate is valid up to 31/12/2023.

Accordingly, in terms of section 81 B of the Income Tax Act, for the duration of this certificate, the above named is free to conduct business in line with the trading license held.

Please note that any established act of non-compliance with the provisions of the Income Tax Act shall invalidate this Certificate.

Yours Faithfully,



JOSEPH NONDE

Commissioner - Direct Taxes  
Zambia Revenue Authority

**NOTE: This notice has been issued for and on behalf of the Commissioner General**

Zambia Revenue Authority Domestic Taxes Division  
Enquiries Email: [advice@zra.org.zm](mailto:advice@zra.org.zm) Website: [www.zra.org.zm](http://www.zra.org.zm)  
ZRA National Call Center: 4111  
Revenue House - P.O.BOX 35710, Lusaka



# WORKERS' COMPENSATION FUND CONTROL BOARD

## EMPLOYER COMPLIANCE CERTIFICATE

THIS IS TO CERTIFY THAT

ADROIT ENGINEERING CONSTRUCTION LIMITED

EMPLOYER'S ACCOUNT NUMBER: 0004597532 / 301

IS REGISTERED WITH WORKERS' COMPENSATION FUND CONTROL BOARD AS PER SECTION 110,

WORKERS' COMPENSATION ACT NO.10 OF 1999 OF THE LAWS OF ZAMBIA.

AUTHORISED SIGNATORY : *F. M. C.*

DATE OF ISSUANCE : 28/03/2022

CERTIFICATE NUMBER : ECN\_0000076114

VALID UP TO : 31/12/2022



WORKERS HAVE A RIGHT TO COMPENSATION



Citizens Economic Empowerment  
Commission

March 2, 2022

To Whom It May Concern

**RE: ENDORSEMENT FOR PREFERENTIAL PROCUREMENT**

This is to confirm that **ADROIT ENGINEERING CONSTRUCTION LIMITED** has been duly registered, in accordance with the Citizens Economic Empowerment Act No. 9 of 2006 for purposes of satisfying the requirements of Statutory Instrument No. 36 of 2011 (Preferential Procurement Regulations), in the following category: **CITIZEN OWNED COMPANY.**

The validity period of this categorization is from this **2<sup>nd</sup> Day of March 2022 to 1<sup>st</sup> March 2023.**

Mutepa Mzyece Fulai (Mrs)  
Acting Director General  
**CITIZENS ECONOMIC EMPOWERMENT COMMISSION**

## Member Details

**Name:** Adroit Engineering Construction Limited

**Telephone:**

**Business** 120220026463

**Registration Number ( BRN ):**

**Nationality:** Zambian

**Mobile:** +260978408491

**Email:** aeczambia@gmail.com

**Physical Address:** Adroit Engineering Construction Limited  
Head Office Plot.No.9 Monkey Close Off  
Twin Palm Road Ibex Hill Lusaka –  
Zambia Mobile ZM : (+26 ) 0978408491  
(+26 ) 0 97 9340847 E-mail:  
aeczambia@gmail.com

## Membership



**User Name:** aeczambia@gmail.com

**EIZ NO:** 817120520515122

**EngRB NO:** 269134699765303

**Membership Category:** ENGINEERING ORGANIZATION

**Membership Class:** ENGINEERING ORGANIZATION C3

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## **CONTACT DETAILS**

Adroit Engineering Construction Limited

Head Office

Plot.No.9 Mon key Close

Of Twin Palm Road Ibex Hill

Lusaka – Zambia

Mobile ZM : (+260 ) 978 408 491 (+260) 962 743 832

E-mail: [aecozambia@gmail.com](mailto:aecozambia@gmail.com)

Branch office

Plot No.9995 Collage A rea

Solwezi, Zambia

Operations

E-mail: [aecozambia@gmail.com](mailto:aecozambia@gmail.com)