



BARIUM SERVICES LIMITED

COMPANY PROFILE

“Taking Construction and Communication to greater heights...”

Barium Services Ltd
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BARIUM SERVICES

1.0 BACKGROUND

Barium Services Limited is an emergent company incorporated under the company's Act CAP 388 of the laws of Zambia, which formerly traded as Barium Services.

The company from its inception, 4th August 2004 has sought to take construction and communication in business to greater heights by taking a lead on the Zambian market with a vision to expand and extend our services to other markets in the region on the African continent with a quality service second to none. In 2012, the company Barium Services was Incorporated to Barium Services Limited, with all remaining the same, management, skills, and quality of work.

We seek after quality and maximisation of customer satisfaction to yield effective performance to enhance our clients work environment.

1.1 AFFIRMATION

It is our policy as Barium Services Limited to afford equal opportunity for employment to all individuals regardless of the different attributes such as race, religion, sex, national origin or disability.

The company is committed to this policy by our status as a private and government contractor. Therefore, we take affirmative action to ensure that we:

- ❖ Recruit, hire and promote all job classifications
- ❖ Make employment decisions to favour equal employment opportunity.
- ❖ Ensure that promotions are in accordance with the principle of equal employment opportunity.

Therefore, our company can be called upon as a source of expertise in specialised fields of general Civil Engineering Works, Roads and Earth Works, Electrical and Telecommunications as well as Building and Housing.

Our goals and objectives are summarised in our Vision and Mission statements.

1.1.1 Our Vision

"To become the finest Construction, Transport and Communications solution provider to our treasured clientele, offering Quality Service second to none."

1.1.2 Our Mission

"To provide efficient and effective service in Construction, Transportation and Communication solutions to our prospective clients by ensuring that we deliver our products and services as soon as they are needed, whenever they are needed."

1.1.3 Our Goals

Of goals, it is said that, "specific and challenging goals, with feedback, lead to higher performance". Our current services are the bedrock and the challenges thereof the signposts of the goals we seek.

Our major goal involves strategic growth of the company to the level where we will be a leader in the construction industry. With our Transportation department integrated, we balance quality between the two complementary industries. Thus we seek to set up the necessary infrastructure to attain the best results to realise our growth plan.

Critical to the implementation of this commitment and the achievement of the organisation's objectives is the recruitment and development of highly skilled, professional and motivated personnel. The policy of recruiting and developing key personnel with the right credentials ensures the delivery of a quality customer based system.

2.0 BUSINESS AREAS

Barium Services Limited has historically focused on two main areas; **Transportation and Construction;**

2.1 Transportation

Barium Services Limited is specialised in the Transportation of telecom equipment, office equipment, Microwave, A.T.Ms, which we have done with various organisations such as Airtel Zambia and First National Bank (FNB).



(Transportation of Generators to Mulilo)

2.2 Construction

The Company is also specialised in general construction and this involves construction of Houses, Schools, Towers and Automated Tailor Machines (ATM's).



(Construction of Airtel Towers & Residential Houses)

We are well positioned to execute jobs of large magnitude, requiring varying skills. Our solution base ensures that we are able to offer the optimum solution for each area, by concentrating on each of these two areas. Besides general contracting and Transport solutions we provide reliable maintenance contracts, repairs and supplying.

We believe that preparation of our clients for the products and services is part of our after sales solution scheme. Particularly, as services become more complex, it is imperative that all service operators and other relevant personnel have a detailed understanding of the services they have purchased.

2.1 Main Line of Business

Our Services include:

2.1.1 Construction and Engineering Department

a. Construction Works

- ❖ Construction and maintenance of steel structures (towers etc)
- ❖ Design and construction of buildings (houses, schools, etc)
- ❖ Road works and maintenance
- ❖ All other civil works

b. Engineering Works

- ❖ Electrical and mechanical works

- ❖ Electrical wiring
- ❖ Generator installations, repair and maintenance
- ❖ R.F Installation, commissioning and maintenance
- ❖ BTS Installation and commissioning
- ❖ Besides we supply UPS, converters, and service them.

2.1.2 Transport Department

- ❖ Handling and packaging
- ❖ Forklift Services
- ❖ Transportation of sensitive Equipment, i.e. Telecom equipments
- ❖ Containerized transportation
- ❖ Bulk and small quantity delivery
- ❖ Storage facility

3.0 QUALITY AND SERVICE CONTROL

At Barium Services Limited, quality is defined through;

"Providing solutions which anticipate the clients business and technical objectives, managed by a consistent establishment to high standards of professionalism ensuring completion of project proficiently, first time every time."

To uphold quality the company is equipped with modern equipment and highly technical staff.

Providing solutions of this nature is of course highly demanding, requiring that the solution providers understand the financial implications to a considerable degree of detail. It also calls for a high degree of flexibility and experience in the project managers. In essence, all areas of operations need to apply total quality management principles.

Essentially quality entails doing it right the first time, this is achieved by upholding the right vision, the right mission, the right people, the right products, the right services at the right time, place and price.

4.0 OUR CLIENTELE

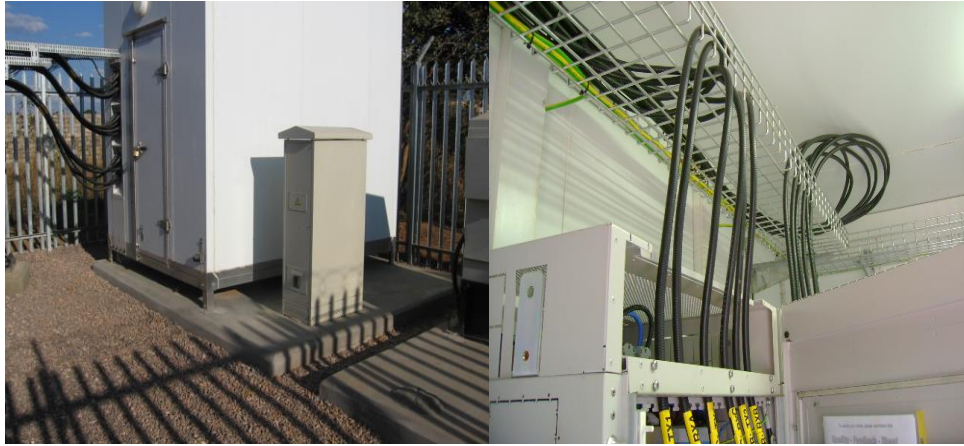
We attest that our solutions are what we say they are through our treasured client base which include the following firms;

4.1 Plessey Celtel

- ❖ Building of Airtel Towers
- ❖ Construction of Plinths in the space creation project



- ❖ Installation and commissioning of RF, and BTS of Airtel infrastructure.



❖ Generator Installations



4.2 Afro-Egypt NEC – (Lusaka, Zambia)

- ❖ Transportation of telecom equipment to all Airtel sites in Zambia



4.3 Venture-Com – (Lusaka, Zambia)

- ❖ Road construction at Nanga Farms site.



4.4 Complete Enterprise Solution – (Lusaka, Zambia)

- ❖ Transportation of I.T Equipment in Zambia.
- ❖ Distribution and Installation of Computer (Zicta Project) to various schools around Zambia

4.5 First National Bank

- ❖ Supply and installation of Tower for their Zain link.
- ❖ Transportation of A.T.Ms to their branches in Zambia
- ❖ Transportation of Office Equipment
- ❖ Construction of off-Branch A.T.M sites
- ❖ Maintenance works – Building and Office Equipment



4.6 Airtel Zambia.

- ❖ Civil Works Include
 - Site Build
 - Fence Installation and Extension
 - Shelter installations and Repair
 - Solar Installation
 - Site relocation

- ❖ Passive Works Include
 - Generator Installation and swap outs
 - Canopy and Plinth Works
 - Installation of Microwave & GSM Poles
 - Rectifier installation and Swap outs
 - Installation of system module poles
 - Supplying of Passive Materials and Cables
 - Generator Repairs
 - Relocation of Rectifiers and Generators

- ❖ Active Works Include
 - Installation of Microwave system (Link)
 - Installation of RRUs, and Cable
 - Restoration of Link at Emmasdale, Rhodes park, Siavonga Road, Munyu Mabisi(5000 Series)
 - Installation of GSM Antennas
 - Deployment of Cell site on Wheels (COW)

- ❖ Other Works Include
 - Transportation
 - Recoveries of Equipment
 - Storage of equipment



(Fence Extensions for Airtel Towers)

5.0 OUR BANKERS AND FINANCES

Barium has had initial financial backing through its principal shareholders.

Our bankers are:

Indo Zambia Bank - Kamwala Branch

6.0 Contact Persons

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Barium, through their strategic partners, provides a unique blend of technical excellence and total quality.

We are located at;

7.0 Physical Address

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Plot Number 3958
Olympia Park
Lusaka

P.O Box 50848, Ridgeway,
Lusaka

Email:

Bariumservices@gmail.com
Bariumservices@zambia.co.zm

8.0 COMPANY EQUIPMENT

In order for Barium Services Limited to deliver most efficient and effectively, the company posses the following registered automotive, mechanical and construction equipment:

8.1 Automotive

- ❖ 32 TON TIPPER ERF EC10 – Registration No. ALF 4984
- ❖ 10 TON TRUCK HINO - Registration No. ALD 6968
- ❖ 7 TON TRUCK HINO - Registration No. ABT 1545
- ❖ TOYOTA LAND CRUISER - Registration No. ACC 3215
- ❖ NISSAN HARDBODY PICK-UP - Registration No. ABG 2858
- ❖ ISUZU KB 300 LX – Registration No. ALB 8315

8.2 Mechanical Equipment

- ❖ Diesel Generator
- ❖ Water Pump
- ❖ Rummer
- ❖ Porker Vibrator
- ❖ Drilling machines
- ❖ Welding machines
- ❖ Concrete mixer

8.3 Other Construction Equipment

Other construction equipment include;

- ❖ Wheelbarrows
- ❖ Shovels
- ❖ 14lbs hammers
- ❖ Dumpy Level
- ❖ And others

PHOTOGRAPHS OF SOME COMPANY EQUIPMENT





