



General Dealers Limited

COMPANY PROFILE

Head Office

- 📍 Plot 3149/M Off Leopards Hill Road
New Kasama, Lusaka
- 📞 +260977769179 +260964285952
- ✉️ tsiame1983@gmail.com



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Introduction

MTS General Dealers Limited is a Privately owned Zambian company registered with Patents and Companies Registration Agency (PACRA) with offices in Lusaka Province. The company was originally founded under sole proprietorship of one of its Directors Mr. Siame in 2019, and later expanded to accomodate other share holders as a Limited Company on 27th December, 2021.

The company originated through the common desire of the funding partners to invest in companies that are active in the General Supply of Goods and Services. It also provides a relationship based on affordable solutions to the small/medium business sectors as well as the domestic markets.

Our Philosophy is to;

- Supervise closely on quality of work delivered.
- Develop detailed schedules and resource plan, track progress and fine-tune deviations.
- Communicate clearly with clients and other stakeholders.
- Complete and commission projects within planned time frame.

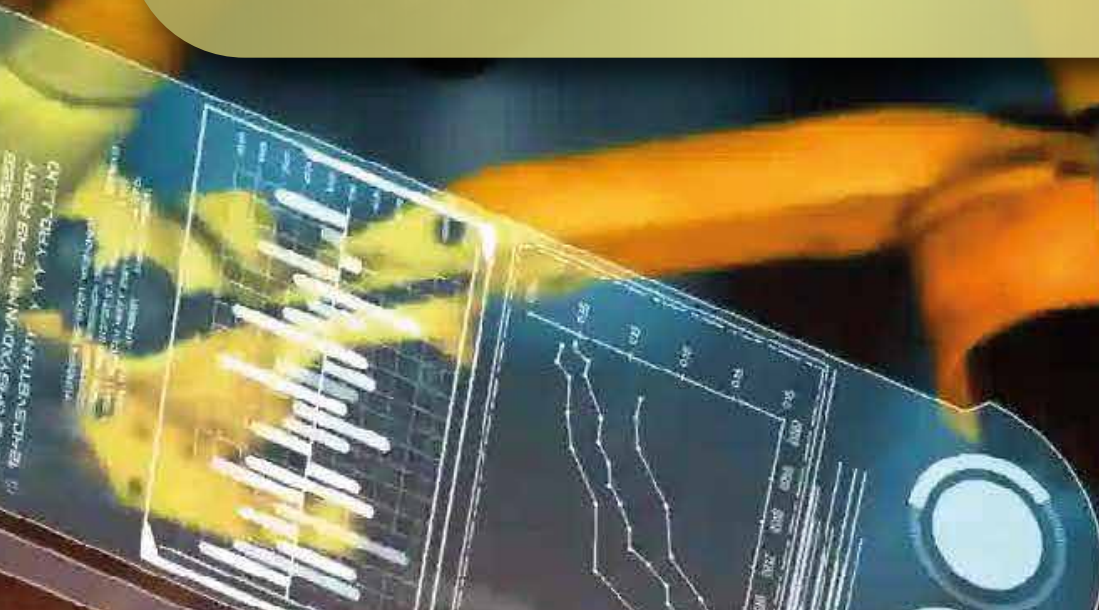


Our Mission

Our mission is to build a sustainable relationship with our customers, by providing outstanding services and superior quality products. This will be integrated by a broad level of expertise, world class products and services

Vision

MTS General Dealers Limited aims to become the preferred supplier/partner for total solutions to our customers with a focus on Value, Quality and Functionality. We will continue supporting strong partnerships with the industry's key suppliers to integrate the most efficient and effective solutions to meet our customer's needs.



Core Values



Health & Safety Policy: Our Goal is Zero Harm to all the people who work in and with MTS General Dealers Limited . We have overriding commitment to health, safety and environmental responsibility.



Accountability: Willingness to take responsibility for our actions and their outcomes, including owning up to our mistakes.



Respect: Treating each other with respect and dignity, and showing trust and appreciation of each other.



Integrity: Being honest and fair and doing the right thing, including transparency and maintaining high ethical behaviour.



Quality: Consistently performing to a high quality standard and striving towards excellence.

Construction Services

MTS General Dealers Limited offers exceptional services in General Building (Commercial and Residential), Civil Works, Architectural Designs, Interior Decor and Designs, Road Construction & Maintenance (Which includes pavers, curbstones, street light installation and routine road marking & maintenance) and all forms of civil works, our services also extend to real estate and property management.

Our dedicated and experienced work force we also do designs and installations of all types of Electrical wiring such as Grid only installations, Grid tied and off Grid Solar systems. We also offer Metal Fabrication, Plumbing, Capentry etc.



General Cleaning & Maintenance

- Deep/Spring Cleaning
- Office Maintenance
- Site handover Clean-ups
- Landscaping
- Fumigation and Pest control



General Supply of Building Materials

- Roofing Sheets
- Plumbing Materials
- Electrical Hardware
- Masory Tools
- Mechanical Tools
- Survery Tools
- Assorted Construction Machinery

Supply of Various Comodities

- Office Furniture
- Stationary
- IT Equipment and Electronics
- Survelance Systems
- Protective
- Clothing Uniforms/Garmets/Textiles



Customer Retention

We shall strive to work hard to return our customers, earn their faith, loyalty and confidence. Our aim is to always deliver on Contracts, Agreements, undertakings and assurance for our clients.

Competitive Advantage

- Pricing: Our rates are competitive
- Convenience: MTS General Dealers is located at Central business area within Town Centre, hence convenient to both Local and International Clients.
- Excellent Network and flexible business agreement with our suppliers.
- Good stock levels of our products.
- Good customer and supplier relation.

Client Target

MTS General Dealers Limited works with a range of clients from different backgrounds, our client base is non selective, we believe any individual looking for goods and services is our potential client and so we aim at branding our business to attract as many clients and also endeavor to provide quality goods and services which serves as recommendation to the next client. Our target markets include;

- Governments and other public institutions
- Non-governmental organizations
- Banks & Other Financial organizations
- Local and foreign companies
- Hospitals & other Health facilities
- Chain stores
- Individual Households

MTS General Dealers Limited also partners with reputable local and international firms and has acquired distribution dealerships especially in the supply of goods which are not manufactured within the country.

Our Management



Timothy Malamba Siame
Managing Director



Gloria Chola
Director/Company Secretary



Nicholas Mali Mwale
Director

Corporate Social Responsibility (CSR)

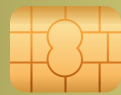
- Empowerment of young boys and girls in business through seminars, trainings and employment.
- Promotion of Renewable Energy within communities
- Promotion of health and environmental protection through provision of clean goods, campaigns etc.
- Participate in the cause of cancer awareness and treatment including other diseases such as HIV, STI, prevention of maternal deaths etc.



Past Clients

Crowe Zambia
Mainway Construction Company
Nitrogen Chemicals of Zambia
Kafue Town Council
Global Dynamics
Path Zambia Limited
Messr G.M. Engineers of India
YSM Chatered Accountants
Zambia National Broadcasting Corporation
KSB Zambia
Zambia Public Procurement Authority
Hanhuang Steel Products Co Ltd of China

Bank Details



Account Name: MTS General Dealers Limited

Bank Name: First National Bank

Account Number: 62930146502

Branch Name: Makeni Junction

Sort Code: 260001





General Dealers Limited

CONTACT US

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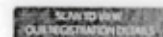


CF45

(Regulation 46)

Companies Registration No. 120210025650

Serial No. 1197339



Republic Of Zambia

The Companies Act, 2017

(Act No. 10 of 2017)

The Companies (Prescribed Forms) Regulations, 2018

(Section 14)

**CERTIFICATE OF INCORPORATION
PRIVATE COMPANY LIMITED BY SHARES**

This is to certify that MTS GENERAL DEALERS LIMITED is on and from the 27th day of December 2021 incorporated as a PRIVATE COMPANY LIMITED BY SHARES.

Given under my hand and seal at Lusaka, Zambia, this 27th day of December 2021.



Peter Chewe CHILUFYA
Deputy Registrar of Companies



**Citizens Economic Empowerment
Commission**


July 4, 2024

To Whom It May Concern

RE: ENDORSEMENT FOR PREFERENTIAL PROCUREMENT

This is to confirm that **MTS GENERAL DEALERS LIMITED** has been duly registered, in accordance with the Citizens Economic Empowerment Act No. 9 of 2006 for purposes of satisfying the requirements of Statutory Instrument No. 36 of 2011 (Preferential Procurement Regulations), in the following category: **CITIZEN OWNED COMPANY.**

The validity period of this categorization is from this **4th Day of July 2024 to 3rd July 2025.**


CP/

Charles Muwe Mungule, PhD
Director General

CITIZENS ECONOMIC EMPOWERMENT COMMISSION

REPUBLIC OF ZAMBIA
Kafue Town Council



COMPLETION CERTIFICATE

This is to certify that **MTS GENERAL DEALERS LIMITED** has today the **26TH March 2024**, completed works on the **Supply and Delivery of 200 desks** according to contract signed on **19th December 2023**.

PROJECT MANAGER

Title..... *ARCHITECT*

Sign..... *[Signature]*



PROJECT SUPERVISOR

Title..... *ASSISTANT SURVY ENGINEER*

Sign..... *[Signature]*

REPUBLIC OF ZAMBIA
Kafue Town Council



COMPLETION CERTIFICATE

This is to certify that **MTS GENERAL COMPANY** has today the **21st JUNE 2024**, completed works on supply and delivery of 200 desks on a contract awarded to him by Kafue Town Council on 19th December 2023.

PROJECT MANAGER

Title ... *ASST. CIVIL ENGINEER* ...

Sign ... *[Signature]* ...

PROJECT SUPERVISOR

[Signature]
REPUBLIC OF ZAMBIA
KAFUE TOWN COUNCIL
DIRECTOR OF WORKS
P.O. BOX 360021, KAFUE



Agency notice

Date-2023-10-15

I am Alex Manager of Hanhuang Steel and I am writing to authorize MTS General Dealers Limited as the official representative and agent of Amine coating agents in Lusaka zambia.

This license is valid from October 15, 2023 to October 15, 2025, unless revoked in writing in advance by Hanhuang Steel.

1. MTS General Dealers Limited holds an important position in the business operations of our company and has authority to handle all matters related to our commercial interests in Lusaka zambia.

2. Negotiate and enter into contracts, agreements and commitments on behalf of Hanhuang Steel.

MANAGER


Hanhuang Steel

Whatsapp/Tel/Wechat:+86 13179661195

Email: sales2@hhansteel.com